

## Classification Maintenance Review Status

- ◆ Implementation Complete for Strategic Contracting Centers
- ◆ Win/Win solution
- ◆ 5% pay increase
- ◆ 313 positions reclassified

## More Savings.....

- ◆ Target VIP Savings - \$136.2M
- ◆ April ER Report - \$92.93M
- ◆ Increase of \$36.02M
- ◆ Total Savings at \$128.6M

## Enterprise Procurement Services

### ➤ Personal Computer Bulk Buy

- Additional equipment purchases and savings from April report
- Dell, HP, Gateway and Lenova
- Original reported savings - \$717,207
- Additional savings- \$373,566
- Total savings - \$1.09 million

## Enterprise Procurement Services

### ◆ Usage Based Software Licensing

- Computer Associates
- IBM Corporation
- Allen Systems, SAS, Diversified Software
- Average Savings of 24%
- Total Savings - \$8.65M over 3 years

## Enterprise Procurement Services



### Networking Equipment

- Combined 5 separate contracts into one.
- Includes LAN/WAN equipment, small phones, internal firewalls, some fixed wireless and audio visual equipment
- 31 contract awards
- 7 awards to small business
- 6 awards to woman/small business
- 4 awards to minority businesses
- Savings per year - \$9 million
- Savings over 3 years - \$27 million